



TOGETHER , FOR THE BEST CUSTOMER CARE AND SERVICE

Idra Pressen and Druckguss-Service Deutschland GmbH have signed off an important partnership agreement, that permits the two companies to ensure the highest level of products and services to their customers.

Idra Pressen is the German subsidiary company based at Stuttgart of Idra Group, that offers sale and technical support as well as for new die casting presses, refurbishment and retrofitting and after sale service to the German market.

Druckguss-Service Deutschland GmbH Service is the German company that ensures after sale service and spare parts activities to the German foundries.

The partnership contracts recently signed by the two companies empower their business and ensure the best services to their customers.

“We need more German service engineers to properly serve our German customers” said Mr. Jorg Muller, recently appointed as Idra Pressen General Manager, *“and Druckguss-Service Deutschland GmbH” is exactly what we need !”*

“We want to grow our business and be also agents for new machine sales” said Mr. Heribert Höhr, Managing Director of Druckguss-Service Deutschland GmbH Service, *“and Idra is one of the leading company for best in class die casting machines. Besides Idra also produces and sales hot chamber machines and CNC, and this permits Druckguss-Service Deutschland GmbH to enter another important market”.*

“ It is the perfect marriage, that will permit both companies to better serve their Idra customers” said Riccardo Ferrario, General manger of Idra Group, *“and it is another important step ahead of our strategy to be the leading company of our business also in Germany, which is the most technology advanced and important aluminum foundry market”.*

“Druckguss-Service Deutschland GmbH main offices and plant is located at Lubeck, while Idra Pressen is at Stuttgart; our customers can now count on a capillary presence of German technicians on the territory, and a much stronger capacity to deliver just in time spare parts”.

Druckguss-Service Deutschland GmbH is now the **“Official IDRA Service & Spare part dealer”** and also the Idra agency for new product sales. This partnership will permit Druckguss-Service Deutschland GmbH to get access to the new Idra technologies and products, enhancing the technical skills of Druckguss-Service Deutschland GmbH technicians.

“Druckguss-Service Deutschland GmbH will continue to offer the same service to customers that requires it for other brands of machines, since this is our core business since ever”, said Mr.Höhr “and I am sure that we will do even better; after all our service engineers will be more capable by having the possibility to be updated by Idra technicians”.

Idra and Druckguss-Service Deutschland GmbH, Same passion and motivation, for a solid and reliable partnership, together and stronger, to ensure top class service to our customers.